nlfi

NL financial investments

The Hague, 22 February 2016

Bookrunners and co-lead manager for the planned IPO of ASR Nederland N.V.

NLFI has selected five investment banks as joint bookrunners and co-lead manager for the planned IPO of ASR Nederland N.V. (hereinafter: a.s.r.). NLFI already appointed three investment banks as joint global coordinators at the end of January this year. The a.s.r. syndicate now consists of eight investment banks that will all act as underwriters.

NLFI is satisfied with the quality of the selected investment banks and the agreements that have been reached in respect of the fees. NLFI is also satisfied with the complementarity and mix of capabilities between all selected banks in the IPO syndicate. The selected group of investment banks collectively has a broad and relevant worldwide distribution reach.

The selected investment banks are (in alphabetical order):

Joint bookrunners:

- Barclays Bank plc.
- Coöperatieve Rabobank U.A.
- HSBC Bank plc.
- ING Bank N.V.

Co-lead manager:

- Joh. Berenberg, Gossler & Co. KG

The three joint global coordinators appointed earlier this year for the planned IPO of a.s.r. are (in alphabetical order): ABN AMRO Bank N.V., Citigroup Global Markets Limited and Deutsche Bank AG, London Branch.

NLFI has set high quality thresholds for the banks. These include extensive knowledge and experience with major public and private insurance transactions, including IPOs. High standards have also been stipulated for analysts' research skills and the marketing strategies of the banks.

As part of the selection process, the banks have also confirmed that they hold the required banking licences, that they have a remuneration policy in place that complies with European standards, that they comply with international social standards and that they will unconditionally abide by the contracts agreed with NLFI.

Next step

There is no fixed timetable for the planned IPO of a.s.r. The timing of the planned IPO depends on the state of the financial markets, amongst other things.