Longlist of possible service providers

Netherlands Financial Investments (NLFI) has selected 26 service providers to enter into a framework agreement to provide assistance in respect of possible future transactions involving NLFI's shareholdings on behalf of the Dutch state. A further selection from this longlist to support individual transactions will only be made once decision-making in respect of such transactions has been finalized by the responsible political bodies. Consequently, at this point in time, no service provider in the longlist has been contracted in respect of a specific transaction.

The service providers on the longlist have relevant expertise and experience with large securities transactions (so-called Equity Capital Market -"ECM"- transactions) in the financial services sector. The selection took place via an open and competitive procurement process, which NLFI ran in a fully transparent, objective and non-discriminatory manner.

In arriving at the longlist NLFI paid particular attention to the experience and quality of the service providers' proposed teams.

NLFI intends to establish a Framework Agreement with each of the selected service providers.

There are three different roles for the service providers to fulfill within the Framework Agreement: Global Coordinator, Bookrunner and Co-lead Manager. The service providers that qualified for one or more of these roles can be found in the following table.

Selected possible service providers	Global coordinator	Bookrunner	Co-lead manager
ABN AMRO Bank N.V.	X	х	Х
Banca IMI S.p.a - Intesa Sanpaolo Group			х
Banco Santander, S.A.		х	х
Banco Bilbao Vizcaya Argentaria S.A. (BBVA)			х
Barclays	Х	х	
BNP Paribas		х	
Citigroup Global Markets Limited	Х	х	
Commerzbank Aktiengesellschaft		х	х
Crédit Agricole Corporate and Investment Bank		x	х
Credit Suisse Securities (Europe) LTD	Х	х	
Deutsche Bank AG, London Branch	Х	х	
Goldman Sachs (GS)	Х	х	
HSBC Bank plc.		х	х
ING Bank N.V.	Х	х	х
J.P. Morgan Securities plc	Х	х	
KBC Securities			х
Keefe, Bruyette & Woods (KBW)			Х
Mediobanca - Banca di Credito Finanziario		X	х
Merrill Lynch International	Х	х	
Morgan Stanley & Co. International plc	X	х	
Natixis			х
Nomura International plc	Х	х	
Rabobank	X	х	
RBC Europe Limited			х

Société Générale	Х	х	х
UBS Limited	Х	х	

NLFI launched the procurement process on 19 December 2014 with an announcement on the NLFI website and an advertisement in the Financial Times.